

## MEDICAL SPA ESTHETICIAN

BioDerm Skin Care & Laser Center is one of the fastest growing Medical Spa providers in the Dallas/Ft. Worth area. Named one of Dallas's Top Medical Spas by D-Magazine exemplifies our commitment to excellence, performance and safety while maintaining a contemporary and trendy Spa ambiance. Please visit our website at [www.ebioderm.com](http://www.ebioderm.com) for a list of services and products we provide

### **REQUIRED EXPERIENCE:**

- Some college desirable or equivalent relevant experience
- Minimum 6 months experience as an esthetician
- Sales Experience: minimum of 1 year in a commission-based service retail environment or selling cosmetics
- Laser treatment experience or medical spa experience a MUST
- Active, Texas Cosmetologist License
- Computer Skills: Microsoft Word, Excel

### **QUALIFICATIONS & RESPONSIBILITIES**

- Willing to work most weekdays and weekends.
- Highly organized, self motivated, ambitious, driven to excel
- Team player and focused on the overall success of BioDerm
- Strong negotiation skills
- Ability to anticipate, handle and overcome customer objections
- Ability to manage client and patient expectations
- Ability to multi-task
- Strong organizational and time management skills
- Excellent customer service and Interpersonal skills

### **KEY RESPONSIBILITIES**

- Utilize state-of-the-art computerized skin care technology to perform treatments designed to repair and enhance our patient's skin.
- Insure consistent delivery of an exceptional patient experience
- Handle phone calls from marketing and ad campaigns
- Handle product & Service sales
- Participate in networking/marketing events around the area
- Follow up with existing patients, leads and clients
- Utilize devices, exceptional sales skills, knowledge, and personality to educate and counsel clients in regard to the best BioDerm treatments for them

NOTE: All medical-related responsibilities are assumed by BioDerm medical personnel and/or Medical Director. Licensed estheticians perform all non-invasive treatments. This medical esthetician role involves performing treatments, performing skin evaluations, consumer education, and consultations, thus sales aptitude and experience is critical.

COMPENSATION / BENEFITS:

- Base pay + Commission
- Employee discount on products and treatments
- Health Insurance Program (for full time employees)

This is a great opportunity for those who have strong desire to be a part of a branch of the medical field committed to the esthetic improvement of patients and opportunity to translate good sales skills into higher compensation. If you feel you can be an asset to our company and meet the requirements noted above, and possess a background in the upscale retail or services sales, salon, spa, or hospitality sales, health and beauty industry, high end cosmetic counter sales, health club membership sales, then BioDerm is ready to launch your career into this exploding industry.

Now accepting applications for all locations.

Please send resume, including cover letter to [careers@ebioderm.com](mailto:careers@ebioderm.com).

**\*\* Please include the days and hours available to work. \*\***

Description in subject line to be: ESTHETICIAN/YOUR NAME/ REQUESTING SALARY