

MEDICAL SPA NURSE

BioDerm Skin Care & Laser Center is one of the fastest growing Medical Spa providers in the Dallas/Ft. Worth area. Named one of Dallas's Top Medical Spas by D-Magazine exemplifies our commitment to excellence, performance and safety while maintaining a contemporary and trendy Spa ambiance. Treatments and services offered are: Laser Hair Removal, Botox and Restylane treatments, Photofacials Skin Rejuvenation, Spider vein treatment, Acne treatment, Fat and Cellulite treatments, and Laser Tattoo Removal. A large selection of skin care products is also available. Please visit our website at www.ebioderm.com

Do you want to be part of an esthetic team providing the best treatments and products geared toward skin care and esthetics?

Are you good with needles and injections?

Does a relaxed and friendly work environment sound enticing?

Do you want your efforts and commitment to excellence to translate into a steady, stable high income in the medical field?

Do you find enjoyment in seeing people's quality of life improved by your efforts in promoting healthier and glowing skin?

Required Knowledge:

Preferred candidates will possess knowledge of patient-focus medical esthetic procedures like

Botox injection, Restylane injections and/or experience handling needles.

Key responsibilities:

- Perform treatments designed to repair and enhance our patient's skin, involving needles/injections.
- Insure consistent delivery of an exceptional patient experience
- Provide effective consultations with clients
- Utilize exceptional sales skills to convert clients to patients
- Handle phone calls from marketing and ad campaigns
- Handle product sales
- Participate in networking/marketing events around the area
- Follow up with existing patients, leads and clients
- Utilize state-of-the-art computerized skin analysis devices, exceptional sales skills, knowledge, and personality to educate and counsel clients in regard to the best BioDerm treatments for them

Note: All medical-related responsibilities are assumed by BioDerm medical personnel and/or Medical Director. Licensed nurses perform all non-invasive treatments. Licensed esthetic nurses perform all injectables. This medical esthetic nurse role involves performing treatments, performing skin evaluations, consumer education, and consultations, thus sales aptitude and experience is critical.

Qualifications:

- Experience as a medical esthetic nurse in a Medical Spa is a MUST.
- Experienced handling needles a MUST
- Experienced esthetic nurse with a friendly personality and proper bedside manners
- Highly organized, self motivated, ambitious, driven to excel
- Team player and focused on the overall success of BioDerm
- Enjoy working to see the improvement of quality of life of a patient
- Confident that exceptional performance will translate into high income
- Willingness to self-educate and commit to continuous learning
- Understand commitment to learn info on medical treatments translate into better treatments results, better patient satisfaction, and better sales
- Strong negotiation skills
- Post-sale satisfaction skills
- Exceptional listening skills
- Ability to anticipate, handle and overcome patient objections
- Ability to manage client and patient expectations
- Ability to connect with clients, establish friendly relationships immediately and build and maintain trust with customers
- Ability to multi-task
- Strong organizational and time management skills
- Excellent customer service skills
- Willing to work most weekdays with some weekends included.

Required Experience:

- Active license as a Nurse in the state of Texas
- Some college desirable or equivalent relevant experience
- Minimum 1 years experience as a medical esthetic nurse
- Medical spa experience a PLUS
- Computer Skills: Microsoft Word, Excel, Power Point and Outlook (a plus)

Compensation/Benefits:

- Base pay + Commission
- BioDerm generated leads via marketing/ad campaign
- Beautiful Spa environment
- Employee discount on products and treatments

This is a great opportunity for those who have strong desire to be a part of a branch of the medical field committed to the esthetic improvement of patients and opportunity to translate good patient care and sales skills into higher compensation. If you feel you can be an asset to our company and meet the requirements noted above, and possess a background in the upscale retail or services sales, salon, spa, or hospitality sales, health and beauty industry, high end cosmetic counter sales, health club membership sales, then BioDerm is ready to

launch your career into this exploding industry.

Now accepting applications for all locations.

Please send resume, including cover letter to careers@ebioderm.com.

**** Please include the days and hours available to work.****

Description in subject line to be: NURSE/YOUR NAME/ REQUESTING SALARY