

SALES CONSULTANT

BioDerm Skin Care & Laser Center is one of the fastest growing Medical Spa providers in the Dallas/Ft. Worth area. Named one of Dallas's Top Medical Spas by D-Magazine exemplifies our commitment to excellence, performance and safety while maintaining a contemporary and trendy Spa ambiance. Treatments and services offered are: Laser Hair Removal, Botox and Restylane treatments, Photofacials Skin Rejuvenation, Spider vein treatment, Acne treatment, Fat and Cellulite treatments, and Laser Tattoo Removal. A large selection of skin care products is also available

Required Knowledge:

Prior sales experience is a must. Preferred candidates will possess knowledge of customer-focused selling procedures and products. Aesthetics and skin care experience/knowledge would be a plus. Bilingual (Spanish speaking) is a plus. Training available.

Key responsibilities:

- Handle phone calls from marketing and ad campaigns
- Handle product sales
- Organize and participate in networking/marketing events around the area
- Follow up with existing patients, leads and clients
- Schedule appointments for live consultations to evaluate clients needs
- Utilize computerized skin analysis devices, exceptional sales skills, knowledge and personality to educate & counsel clients in regard to the best BioDerm treatments for them
- Collaborate and participate in marketing/advertising efforts and collaborate on different advertising strategies
- Participate in networking events

Qualifications:

- Ability to CLOSE a sale is a MUST
- Ability to multi-task
- Strong organizational and time management skills
- Exceptional telephone and Customer Service skills
- Willing and able to work weekdays and weekends.

Required Experience:

- Minimum: 1 year sales experience in a commission-based service or retail environment
- Desirable for applicant to have some college or equivalent education
- Proven track record of exceeding sales goals on a consistent basis
- Computer Skills: Microsoft Word, Excel, Power Point and Outlook (a plus)

Now accepting applications for all locations.

Candidates: email your resume (with COVER LETTER) to careers@ebioderm.com.

**** Please include the days and hours available to work.****

Description in subject line to be: SALES CONSULTANT/YOUR NAME/ REQUESTING SALARY